

KISHEN A.L

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## **SUMMARY**

Senior Engineering professional with more than 37 years of Industrial experience across Industries like Tool Rooms, Component Manufacturing, Electronic hardware, Automotive (Passenger safety systems) with expertise in varied functions like Techno-commercial / marketing, Tool / Product design, Project management, Supplier development, Quality Assurance; focused on providing cost effective solution. Currently with QCFI Bengaluru chapter as the Hon Governing Council member. Formerly Hon Vice chairman QCFI Bengaluru chapter

#### **EXPERIENCE**

## Since 2010

## Independent consultant

## Bangalore

Acting as an external consultant for identifying gaps in existing QA practices & training the in-house teams on the required skills and implementing QA initiatives for manufacturing and engineering clients.

- Developing & implementing QA initiatives at client plants, training teams from the supplier base on core tools for problem solving
- Implemented the QMS (ISO/TS 16949) for an overseas client
- Training the clients' teams on systematic problem solving

### 1998 - 2009

# AUTOLIV INDIA LTD Director Quality

**Bangalore** 

Led QA function, monitored and set standards to improve quality performance & keeping a check on cost involved. Introduced suppliers & implemented strategic business planning to achieve organizational goal

- Re-organized team & reduced material clearance TAT from existing 7days to 2 days without adding man power
- Introduced supplier quality assurance function, upgraded 45 suppliers to ISO 9001 in 18 months this enhanced supplier quality from 2k PPM to 300 PPM
- Led company in 3 certification audits & 12 surveillance audits of ISO/ TS 16949 & ISO 14001
- Achieved Q1 certificate from Ford & Best Quality award from Toyota
- Improved end product quality from 1000 PPM to 100 PPM
- Strategized and streamlined testing processes & saved testing lead time by 16 weeks & saved Rs. 2 MN
- Achieved cost savings of Rs. 30 MN by implementing regulatory testing exercise
- Set up testing lab as a cost centre and garnered additional revenue of Rs. 6 MN in first 2 years of operations
- Solved 6 high impact problems while leading the global cross cultural teams
- Built a strong QA team, retained talent & attained 0 attrition rate for 3 years
- Deployed 25 standards and amalgamated them in to the local procedures

# 1992–1997 SUN PRECISION WORKS / SUN FIBER OPTICS

**Bangalore** 

## Manager - Design

Established manufacturing processes for components & managed and developed the design function used for production. Provided cost estimation and developed local sources for material

- Set up office in Bangalore, and upgraded it to a manufacturing unit; ensured quality of local suppliers meet the US design standards
- Established economical solutions to achieve optimum use of resources with minimum capital investment, this saved Rs. 3 MN

# 1989 – 1992 YESARPEE ENGINEERING PVT. LID Assistant Manager – Technical Service

**Bangalore** 

- Re-established relations with LML, TVS & BHEL and developed tool designing team to focus on the demands & requirements of new age customers
- Created market by developing low cost tools & attained new orders for high speed molding machines that saved cost to customers by 30%
- Designed & developed more than a dozen PDC dies for the auto industry

# 1985– 1989 NTTF Senior Technical Officer

Bangalore

- Increased business volumes to Rs. 25 MN, even over competitors by meeting organizational goals
- Focused on client management & improved customer relations, this increased business by 100% in subsequent years

## **EDUCATION**

1985 NETTUR TECHNICAL TRAINING FOUNDATION

Bangalore

Post Graduate Diploma in Tool Design

1982 BMS COLLEGE OF ENGINEERING

Bangalore

Bachelor of Engineering, Mechanical

#### **TRAININGS**

- Internal Auditor for ISO / TS 16949.
- Problem Solving Methods of G8D for example and many Customer Specific Requirements of the OEMS like Maruti Suzuki, Ford (Q1), General Motors, Hyundai (100 PPM, 5 Star) & Toyota (TPS)

### **PERSONAL**

Interests: Networking, Reading, Sports – Cricket, Chess, Badminton

Date of Birth: October 13th, 1959